

## Project Management & Execution

*Navigating the Way and Getting You There...*

The Northcross Group (NCG) project methodology has a demonstrable record of success. The formula is simple, based in common sense and ensured by the experience and capabilities of our team.

We combine disciplined project management with practical focus and execution support. We leverage our blend of technology and business subject matter expertise to guarantee projects deliver on their promises and objectives.

Our formula for success is based on the application of sound project management principles, along with the support to make things happen. Throughout this process we strive to remain grounded in the reality of resource constraints as well as an appreciation of the overall environment.

### **Project Management and Execution**

NCG project teams are comprised of skilled professionals that both manage and help projects execute effectively. NCG teams ensure the strategic and tactical components of each project and also actively engage in operational components when necessary.

Most projects require support in a range of areas across their lifecycle to keep them on track. Because of this range, NCG fields a mix of resource skill-sets for any given project. The NCG team engages to either run or support a

### **Project Management & Execution Services**

- Experienced Project Management
- Business Analysis & Traceability
- Implementation & Logistics
- Operational Integration
- Project & Program Governance
- Knowledge Transfer & Management
- Industry Standard Project Tools

### **Practical Experience**

- Mergers and Acquisitions
- Program Size \$30 Million Plus
- Revenue Cycle Management
- Health Care Data & Systems
- Banking Systems
- Financial Institutions
- Platform Migrations
- Data Conversions
- System Integration

## About NCG

The Northcross Group (NCG) is a New England based firm providing business system and technology services. NCG makes it our business to ensure that technology serves our clients, allowing them to meet business goals, gain competitive advantage, enhance security, implement governance, ensure compliance, and stabilize operations.

We have expertise in a broad range of industries and across technology disciplines. NCG consultants bring a blend of technical and business acumen with a proven track record in the public, private, and non-profit sectors. We approach business challenges head-on and figure out the most effective way to leverage technology to reach objectives. We work with you and provide support to help ensure tangible business value.

NCG uses disciplined processes, refined from decades of experience. Flexibility is a cornerstone of our industry-tested methodologies—giving NCG the ability to adapt to changing environments and needs. We strive to build lasting relationships with our clients, contributing to their ongoing success.

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project team. NCG can take control of a project or help empower project teams across key areas. Our goal is your success.

NCG support can be directed for a given project, or applied more broadly to help an organization to integrate and apply these practices. NCG has helped organizations implement centers of excellence across project management, quality assurance, and implementation logistics.

### **Disciplined Project Management**

NCG has Project Management Professional (PMP) certified resources and an established management methodology based on the Project Management Institute (PMI) Project Management Body of Knowledge (PMBOK). We work with a client's existing Project Management Methodology (PMM) or can implement one, providing a foundation for repeatable and industry standard approaches for your teams to follow.

### **Reality-Based**

Having a disciplined approach is just part of the equation. Without the appropriate perspective and appreciation of the business environment, these disciplines can become just an academic exercise.

Projects must be managed and worked within the context of the current business and technology environment. The approach needs to be based in reality across resources and variables encountered—which is an ongoing process of validation and adjustment. NCG teams account for resource capability and the reality of where things really are and what remains to be accomplished. With this perspective, adjustments and appropriate resources are brought to bear and accurate information is communicated.

Processes and frameworks are never used as something to hide behind or control the perception of reality—they are used as the methodology to ensure that real events, practicality, common sense, and true understanding are core components of a project's management.

### **Focus on Execution and Value**

We get things done by having the right people and skills engaged at the right time. NCG project management and execution teams focus on making sure there is a synergy of capability and needs throughout the project. When needed, our teams step in and take proactive action. Support and assistance is never out of scope of assuring project success.

### **Practical Experience**

NCG project management and execution teams have supported mid and large scale projects in both the private and public sectors. NCG resources uniformly blend business and technical skills that are critical in today's business world. This depth enables us to be proactive and intuitive throughout the project lifecycle. We transfer this perspective throughout project teams to help maximize the effectiveness of each team member.

### **Project Engagements**

NCG project management and execution teams are available on a project duration basis. Based on the specific project or program, specific skills are identified and applied throughout as a package. This packaging of capabilities provides the agility to apply support most appropriately across the project lifecycle.