

Teaming for Success



The Northcross Group (NCG) highly values our teaming relationships. We create valuable synergies by combining our talents and capabilities with other professionals—enriching each other and passing those benefits on to our clients. We welcome the opportunity to work with companies that share our commitment to technical excellence and client value.

Our areas of specialization are complimentary to a wide range of engagements and client environments. We recognize the power of a well-managed integrated team and are as good a team member as we are a provider of services.

The principals of Northcross Group have many years of experience as part, and at the lead, of integrated contractor teams. We know how to work within a team setting—supporting not only the client but the team itself.

Our principals are highly adept at client relationship management and bridging between technology and business entities.

We specialize in systems and applications that support corporate compliance and governance, as well as oversight and audit capabilities. We quickly deploy scalable or iterative prototypes that provide real business value. We provide tools and processes to leverage data and information across the enterprise.

Team Profiles

- Technical & Business Acumen
- Experienced & Proven
- Security Clearances
- Execution & Performance Focused

Core Competencies

Enterprise: J2EE, .NET, SOA, N-Tier
Data Architectures

Analysis and Design: UML, IBM
Rational Software/RUP, CA AII Fusion,
SAS

Methodologies: CMM, CMMI, ISO 9000,
DSDM, Agile & Iterative Development

Development: SQL, Java, Cold Fusion,
XML, XSLT, ASP.NET, JSP, PHP, AJAX,
JavaScript, GIS

Database Management: MS SQL
Server, Oracle, DB2, Data
Warehousing Design & Programming

Value Propositions

The NCG Principals focus on the successful execution of the project. A cohesive team is fundamental to this focus and thus we work to support the team as a whole.

The NCG Team is comprised of professionals with depth and breadth of experience that allows us to be effective in a variety of industries and situations. We attract and retain resources that are proven problem-solvers and can deliver value in a range of areas for the team in the long run.

Client Relationship Management:

Our team is well versed in contract efforts and working directly with clients, program management offices, contracting offices, or technical representatives. Our resources are experienced in the protocols and practices of public, private, and defense sectors. To each engagement we bring a keen appreciation and capabilities for:

- Bridging technology and business
- Diversified experience in public and private sector
- Strong contract management background

Compliance and Governance:

NCG Principals have extensive experience working in highly regulated areas on both the industry and regulatory sides. We have an extensive track record of maximizing value under regulatory constraints.

- Regulatory compliance systems and reporting
- Risk management and oversight capabilities
- Business data analysis and visualizations

Fast and Scalable Business Systems

NCG has strong development capabilities in the area of web services and web-based applications. We utilize an Agile methodology and focus quick capture and realization of business requirements to provide value.

- Prototyping and Development
- Agile Development Processes
- Data Driven Systems
- Thin Client Architectures

Industry Specific Expertise:

NCG resources have deep subject matter expertise in a number of areas. When coupled with NCG's technical capabilities, this blend provides the depth and the ability to quickly deliver value for specific engagements. NCG's core industry experiences are in:

- Health Care Management
- Banking & Financial Services
- Education and Training
- Transportation and Logistics

About NCG

The Northcross Group (NCG) is a New England based firm providing business system and technology services. NCG helps clients leverage technology to meet compliance objectives, gain competitive advantage, achieve security, implement governance, and stabilize operations.

NCG is comprised of experienced professionals with expertise in regulated industries and across technology disciplines. NCG Principals bring a blend of technical and business acumen with a proven track record in the public, private, and non-profit sectors.

NCG uses disciplined processes, refined from decades of experience. The disciplines are used in a flexible manner—giving NCG the ability to adapt to changing environments and needs. We strive to build lasting relationships with our clients, contributing to their ongoing success.

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