

Compliance & Governance

Regulatory compliance can be confusing, expensive, and time consuming. Regulators, auditors, and software vendors suggest a multitude of solutions. But which is right for you?

Regulated industries must conform to a number of laws and frameworks, wading through overlap, ambiguity, and conflicting interpretations.

Whatever your industry—banking, transportation, healthcare, or any other regulated industry—compliance affects your entire operation. Without a solid plan, it can overshadow your actual business.

There are costs and risks associated with how you approach compliance. A strategy for governance and oversight—implemented with minimal impact to regular business activities—is critical for success. Every opportunity to capture extra value must be explored. Your business must lead your compliance plan, not the other way around.

The Northcross Group (NCG) works with its clients to figure out what makes sense for their organization. We work with you, your data, and your systems to design and implement a tailor-made solution that provides measurable value through cost savings, improved efficiencies and recovered resources.

We cut through the confusion and ambiguity. We provide a unique mix of regulatory and business experience with technology capabilities.

Service Areas

- Governance
- Assurance
- Compliance Monitoring & Reporting
- Mergers & Acquisitions
- Audits & Assessments
- Risk Management

Expertise

Industries

- Healthcare
- Banking & Finance
- Transportation
- Audits & Assessments

Subject Matter

- HIPAA/CMS Programs
- Sarbanes-Oxley (SOX)
- FISMA

About NCG

The Northcross Group (NCG) is a New England based firm providing business system and technology services. NCG makes it our business to ensure that technology serves our clients, allowing them to meet business goals, gain competitive advantage, enhance security, implement governance, ensure compliance, and stabilize operations.

We have expertise in a broad range of industries and across technology disciplines. NCG consultants bring a blend of technical and business acumen with a proven track record in the public, private, and non-profit sectors. We approach business challenges head-on and figure out the most effective way to leverage technology to reach objectives. We work with you and provide support to help ensure tangible business value.

NCG uses disciplined processes, refined from decades of experience. Flexibility is a cornerstone of our industry-tested methodologies—giving NCG the ability to adapt to changing environments and needs. We strive to build lasting relationships with our clients, contributing to their ongoing success.

www.northcrossgroup.com
info@northcrossgroup.com

100 Middle Street
East Tower, #203
Portland, Maine 04101
Phone 207.699.5540
Fax 207.699.2113

NCG has proven business savvy in highly regulated industries and has the technological capabilities to produce results quickly. We help you define your requirements, formulate a specific solution, design it, implement it, measure it, and evaluate its success. Then we ensure continued success by tracking performance once implemented, making adjustments in response to real-time requirements.

We use web-based tools for assessments, data collection, and reporting that allow quick customization to meet immediate needs. We prototype functionality, incorporating it into your existing processes and workflows to demonstrate value quickly while setting the stage for future scalability.

A Managed Approach

NCG starts by making sure your organization understands what is actually required and what gaps need to be addressed. Achievable timescales are planned out to address gaps. Long term steps incorporating compliance activities are defined and become a sustainable part of your operations into the future. NCG helps implement audit and tracking mechanisms to measure progress and identify points that may need attention—providing oversight of the process over time.

Data and information sources critical to oversight and governance are identified and tapped to provide current and actionable insight. These information flows help to proactively identify potential risks, manage them, and address issues as needed. This is all accomplished within a repeatable and consistent framework.

Making the Perfect Fit

Your organization is not exactly like any other. However, there are many similarities where past experience and lessons learned are a valuable time and energy saver. The NCG team makes understanding your organization and its position in the market the basis for all of our support and services. We carefully assess what established practices will work, and what needs to be customized so that the best mix of support and capabilities are applied.

Cookie cutter approaches rarely work, but starting from scratch for areas that have been well worked by others does not make sense either. NCG's team has the depth and experience to craft a mix of established methodologies, along with steps honed specifically for you.

This attention to detail is critical to laying out an effective strategy for compliance and governance, that is then drilled down to the specific task and effort level. Data collected and information generated are focused for what your organization needs as actionable insight. Steps and actions provide value, instead of just checking boxes.

Grounded in Real Data

NCG's technical expertise in data services gives us the ability to access and leverage data as needed. From tapping into legacy systems through to transactional activity monitoring, NCG will put your data to work for you—driving decision making and keeping assessments grounded in reality.

NCG is committed to working with you and your infrastructure to make sure the plans, processes, and tools are in place to help you take your organization where you want to go. We help you leverage technology to sustain and expand your organization's potential.