



**Press Contact:**

Vaida Lowell  
Operations Manager  
(Phone) 207-699-5547  
(Fax) 207-699-2113

vlowell@northcrossgroup.com

**FOR IMMEDIATE RELEASE:**

**NCG Supports KeyBank's Acquisition of First Niagara Bank**

**Portland, Maine, October 10, 2016:** Northcross Group successfully completed an engagement providing primary merger and acquisition (M&A) services for the KeyBank acquisition of First Niagara Bank. NCG provide program management services for the First Niagara data deconversion and system decommissioning work streams. The merger resulted in KeyBank converting over 1 million clients and 300 branches, making it the 13th-largest commercial bank in the United States.

"The KeyBank First Niagara acquisition represents NCG's 12th bank M&A deal. We have developed a number of processes and frameworks that we were excited to bring to this effort and help make it a success," said Christopher Bender, NCG President.

The acquisition of First Niagara Financial Group (FNFG) by Key was announced in October 2015 and was completed one year later, in October 2016. Several of NCG's experienced consultants supported FNFG's resources in planning, testing, and orchestrating deconversion, infrastructure, and data transfer efforts from the early planning stages through the conversion event. Instrumental to this successful conversion was NCG's expertise in FNFG's core banking systems and processes and in the complexities of managing merger-related conversion efforts.

NCG continues to support KeyBank in a variety of endeavors. For more information about KeyBank, please visit [www.key.com](http://www.key.com).

Northcross Group is a system integration and security consulting firm that focuses on connecting people, data, security, and technology to support innovation and compliance. Incorporated in 2006, NCG has offices in Portland, Maine and Arlington, Virginia. The NCG is comprised of highly skilled professionals that help organizations better leverage technology and data to drive business value with expertise and automated tools to empower the organization. For more information on NCG, visit [www.northcrossgroup.com](http://www.northcrossgroup.com).

Northcross Group, Inc.

100 Middle Street, East Tower # 203; Portland Maine 04101

Phone 207.699.5540 | Fax 207.699.2113 | [www.northcrossgroup.com](http://www.northcrossgroup.com) | [info@northcrossgroup.com](mailto:info@northcrossgroup.com)